

A large, bold, green 'Q2' text overlay that is semi-transparent, allowing the background image of the factory floor to be visible through it.

# **People Make Machines Smart**

Interim Financial Report // Q2 2023/2024

# Interim Financial Report Q2 2023/2024

- Incoming orders remain stable after six months – at the previous year's level after adjusting for foreign exchange effects
- Sales down around 2.5 percent year-on-year after six months at € 1,092 million; also at the previous year's level after adjusting for exchange rate effects (€ 1,125 million)
- Adjusted EBITDA margin rises to 9.2 percent after the first half of the year 2023/2024 (adjusted previous-year figure: 8.2 percent)
- Net result after taxes of € 33 million for the first half-year (previous year: € 44 million) – higher tax expenses and increased interest expenses for pensions
- Free cash flow improvement in the second quarter compared with the previous-year period, totaling € – 28 million at the half-year point due to intra-year growth in NWC
- Forecast for financial year 2023/2024 confirmed

## Key figures overview

Figures in € millions		6M		Q2	
	2022/2023	2023/2024	2022/2023	2023/2024	
<b>Results of operations</b>					
Incoming orders	1,229	1,184	622	594	
Order backlog <sup>1)</sup>	1,019	886	1,019	886	
Net sales	1,120	1,092	590	548	
Adjusted EBITDA <sup>2)</sup>	92	101	68	59	
in percent of sales	8.2	9.2	11.6	10.7	
EBITDA <sup>2)</sup>	104	101	68	59	
Result of operating activities (EBIT)	64	63	48	40	
Net result after taxes	44	33	39	23	
Earnings per share in €	0.14	0.11	0.12	0.08	
<b>Financial position</b>					
Cash generated from operating activities	– 44	– 15	– 19	5	
Free cash flow	– 13	– 28	– 12	– 1	
<b>Net assets</b>					
Equity <sup>1)</sup>	457	580	457	580	
Net financial position <sup>1) 3)</sup>	– 23	12	– 23	12	
Number of employees <sup>1)</sup> (excluding trainees)	9,547	9,539	9,547	9,539	

1) as of September 30, 2023

1) Result of operating activities before interest, taxes, depreciation and amortization

2) Net total of cash and cash equivalents and current securities less financial liabilities

### Note

In individual cases, rounding may result in discrepancies concerning the totals and percentages contained in this interim financial report.

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# Interim consolidated financial report

First half of 2023/2024

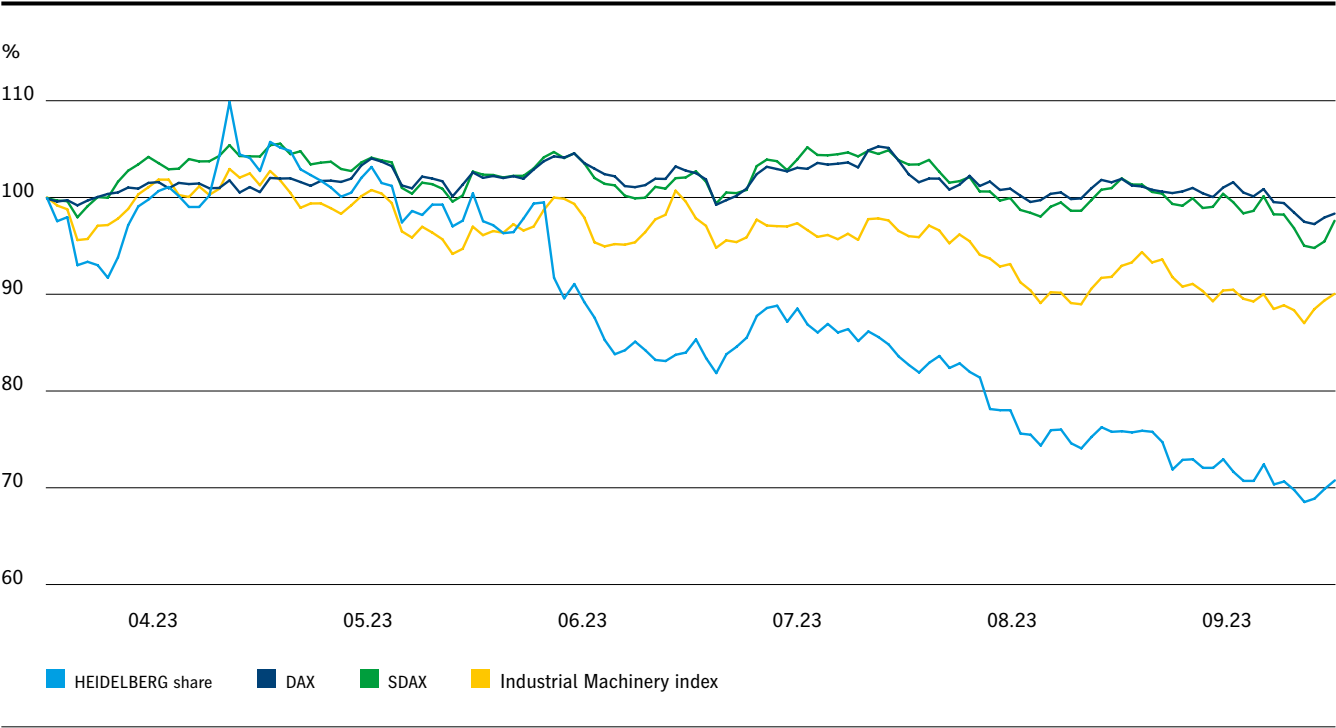
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# HEIDELBERG on the capital markets

## Performance of the HEIDELBERG share

Compared to the DAX, the SDAX and the Industrial Machinery index (index: April 1, 2023 = 100 percent)



## The HEIDELBERG share

Central banks in Europe and North America continued their restrictive monetary policy to counter inflation in the first half of financial year 2023/2024 (April 1 to September 30, 2023). Most recently, they made it clear that they intend to keep key interest rates high for longer than originally expected. At the end of the reporting period, key interest rates in both the USA and Europe were at their highest level for more than 20 years, leading to a noticeable economic slowdown, particularly in Europe. In China, on the other hand, problems in the key real estate sector resulted in weak growth rates.

Investors withdrew noticeably from cyclically sensitive equities and increased the weighting of their positions in defensive sectors and in the bond markets. For example, as of September 30, 2023, the Industrial Machinery selection index was down about 10 percent compared with April 1, 2023. Overall, after a strong start to the year in which some of the losses from 2022 were recovered, sentiment on the stock markets deteriorated noticeably from mid-August as bond yields continued to rise. The performance of smaller equities in particular was noticeably worse, with investors becoming more cautious as a result of the significant drop in trading liquidity in some cases.

For the most part, the performance of the HEIDELBERG share tracked the comparative indices at the beginning of the 2023/2024 financial year. The forecast for financial year 2022/2023 was exceeded and this had a positive impact. The forecast published in mid-June for financial year 2023/2024, which in the face of increasingly difficult conditions assumes stable operating performance at the previous-year level, which benefited from positive special items, was unable to provide positive impetus to the share price performance. The Company initiated a value enhancement program at the beginning of financial year 2023/2024 to make structural improvements to profitability and cash flow. Economic concerns in China, an important market for HEIDELBERG, and a decline in incoming orders in the mechanical engineering sector in particular had an impact over the course of the year. The HEIDELBERG share followed the trend of the indices and closed at € 1.21 at the end of September 2023, around 29 percent below the value at the beginning of the financial year (€ 1.67).

## Key performance indicators for the HEIDELBERG share

Figures in € ISIN: DE 0007314007	Q2 2022/2023	Q2 2023/2024
High	1.79	1.87
Low	1.09	1.17
Share price at the beginning of the financial year <sup>1)</sup>	2.37	1.67
Share price at the end of the quarter <sup>1)</sup>	1.17	1.21
Market capitalization at end of quarter in € millions	356	368
Outstanding shares in thousands (end of quarter)	304,479	304,479

1) Xetra closing price, source: Bloomberg

# Interim consolidated management report

## Note on this report

HEIDELBERG has reported adjusted EBITDA as a most significant controlling performance indicator since April 1, 2023. In previous years, EBITDA had included a number of positive and negative special items. From the 2023/2024 financial year, it is therefore being shown after adjustment for material non-operating transactions. In particular, these include the sale of non-operating assets, write-downs, restructuring expenses, income and expenses from acquisitions and disposals, and exceptional events with a significant impact on the Company.

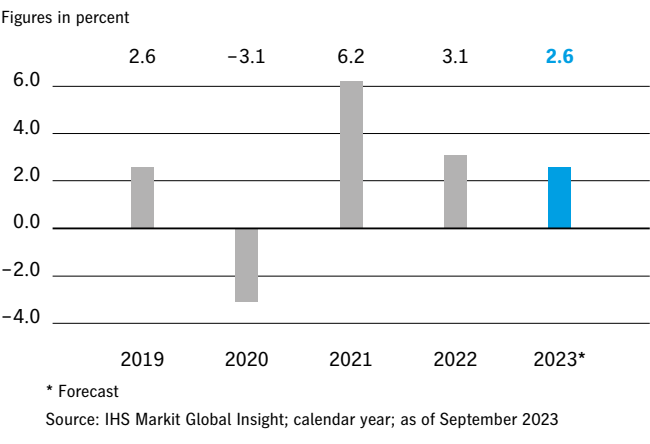
## Macroeconomic and industry-specific conditions

So far in 2023, the global economy has grown at a subdued rate of 2.6 percent. According to economists, persistently stubborn inflation and restrictive monetary policy have slowed economic development in recent quarters. Performance in industrialized economies varied greatly. The US economy, for example, proved to be surprisingly robust. At 1.8 percent, overall economic production in Japan also enjoyed relatively strong growth in the first half of 2023. In Europe, on the other hand, economic momentum was weak, with gross domestic product growing by only 0.8 percent in the first half of the year. The United Kingdom and Germany brought up the rear.

The situation in the emerging and developing countries is also mixed. For example, expectations of a sustained strong upturn in China following the lifting of pandemic-related restrictions did not materialize, and there were growing signs of economic slowdown as early as the spring due to continuing problems in the key real estate sector. With growth of 5.4 percent in the year to date, economic development fell short of expectations. In many emerging markets, on the other hand, the economy has been performing very solidly of late. In India, the economy has grown by an impressive 6.8 percent.

In view of the economic weakness and high interest rates, many companies are holding back on planned investments. This is also reflected in the statistics of the German Mechanical Engineering Industry Association (VDMA). For example, in the period from January to August 2023, sales of printing presses by German manufacturers increased by 12 percent year-on-year after adjustment for inflation, but incoming orders fell by 14 percent in the same period. In the three-month period from June to August 2023, orders in the German mechanical engineering sector fell by around 16 percent.

### Change in global GDP



## Development of EUR/USD

September 2014 until September 2023



Source: IHS Markit Global Insight (September 2023)

## Development of EUR/JPY

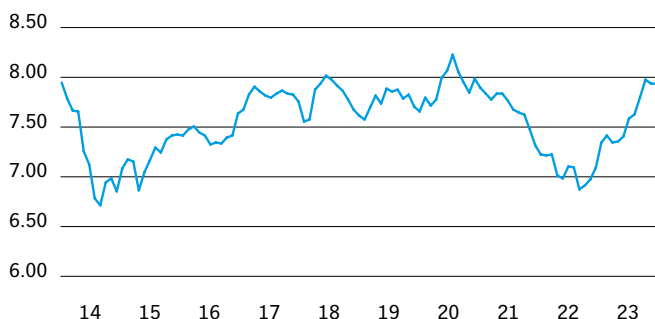
September 2014 until September 2023



Source: IHS Markit Global Insight (September 2023)

## Development of EUR/CNY

September 2014 until September 2023



Source: IHS Markit Global Insight (September 2023)

## Overall assessment of business development

Heidelberger Druckmaschinen AG (HEIDELBERG) closed out the first half of financial year 2023/2024 successfully despite persistently poor economic conditions. Contrary to the general trend in the engineering sector, incoming orders were stable at € 1,184 million, but due to exchange rate effects of € –36 million down around 3.7 percent from the previous year (€ 1,229 million). Adjusted for foreign exchange effects, it maintained the strong level of the previous year. While the Print Solutions segment declined, the Packaging Solutions segment continued to achieve significant growth in orders. In regional terms, the recovery in China in particular had a positive impact on incoming orders in the first quarter, while the Eastern Europe and South America regions were the main growth drivers in the second quarter.

After six months, sales of € 1,092 million were around 2.5 percent below the previous-year level (€ 1,120 million) due to exchange rate effects of € –33 million. Adjusted for these effects, sales were in line with the previous year. The EBITDA margin adjusted for special items increased by around 100 basis points with constant sales in the first half of the year and amounted to 9.2 percent. In addition to product and country mix effects, price adjustments to compensate for increases in the cost of materials and energy also had a positive impact in the reporting period. For the year as a whole, staff costs in particular are likely to rise further. There were no special items in the first half of 2023/2024.

Cash generated from operating activities improved by € 29 million year-on-year to € –15 million in the first six months. An increase in net working capital (NWC) had a negative impact, but this was significantly reduced in comparison with the previous-year period thanks to more restrictive management of receivables and inventories. A lower increase in NWC during the year leads to less cash being tied up, meaning that it can be used more efficiently. At € –28 million, free cash flow was lower than in the previous year (€ –13 million), which had included positive special items, among others from the sale of real estate in St. Gallen of around € 32 million.



# Orders and sales

**Incoming orders** in the first half of 2023/2024 amounted to around € 1,184 million, down nominally by around 3.7 percent from the previous-year level (€ 1,229 million). The second quarter accounted for € 594 million (previous year: € 622 million); adjusted for foreign exchange effects, the figure was € 612 million. The Packaging Solutions segment also reported further growth in incoming orders in the second quarter. The segment performed particularly well in the EMEA region. By contrast, demand in the Print Solutions segment was weaker. In total, the book-to-bill ratio in the second quarter was 1.08 (previous year: 1.05).

The **order backlog** increased compared with the beginning of the financial year and amounted to € 886 million as of September 30, 2023 (March 31, 2023: € 848 million; September 30, 2022: € 1,019 million).

At € 1,092 million, **sales** after two quarters were nominally around 2.5 percent below the previous-year figure (€ 1,120 million). Sales in the second quarter amounted to € 548 million, compared with € 590 million in the second quarter of the previous year. Based on consistent exchange rates compared with the previous-year period, this amounted to € 568 million. The strong previous-year quarter benefited from catch-up effects following the lifting of pandemic-related restrictions in China, which resulted in particularly high sales in this period. Sluggish incoming orders in recent quarters also had an impact on the Eastern Europe region in the second quarter of the current financial year and so the previous year's high sales could not be matched.

**Total operating performance** in the first half of 2023/2024 was € 1,179 million (previous-year period: € 1,193 million). In the second quarter it was € 584 million, compared with € 606 million in the previous-year quarter.

## Business performance by quarter

Figures in € millions	6M		Q2	
	2022/2023	2023/2024	2022/2023	2023/2024
Incoming orders	1,229	1,184	622	594
Sales	1,120	1,092	590	548



## Results of operations, net assets and financial position

**Adjusted earnings before interest, taxes, depreciation and amortization (EBITDA)** improved year-on-year and amounted to € 101 million at the end of the first half-year (adjusted previous-year figure: € 92 million); the **adjusted EBITDA margin** was 9.2 percent. The adjusted EBITDA margin in the same period of the previous year was 8.2 percent. This included an adjustment for a positive special item of around € 12 million from the sale of the properties in St. Gallen in the first quarter of 2022/2023. There were no special items requiring adjustment in the current financial year.

In the first half of 2023/2024, **adjusted EBITDA** benefited not only from product and country mix effects but also from price adjustments to offset increases in the price of materials and energy. As a result, the cost of materials ratio fell by around two percentage points compared with the previous-year period. At the same time, the full impact of the collective bargaining agreement in the second quarter was also cushioned by a lower number of employees. Staff costs also benefited from positive exchange rate effects.

The **adjusted EBITDA margin** in the second quarter was 10.7 percent (adjusted EBITDA: € 59 million) compared with 11.6 percent (adjusted EBITDA: € 68 million) in the previous-year quarter. The year-on-year change is mainly attributable to a change in the product and country mix.

The **financial result** amounted to € -18 million in the first half of the year (previous-year period: € -14 million). While interest expenses for financial liabilities remained at a very low level, a non-recurring expense of around € 2 million in connection with refinancing in July 2023 and the increase in non-cash interest expenses for pensions led to the year-on-year change.

**Taxes on income** increased by around € 5 million year-on-year to € 12 million in the first half of the year partly due to withholding taxes on dividends.

In line with the effects explained above, the net **result after taxes** after the first six months decreased year-on-year to € 33 million (previous year: € 44 million).

### Income statement

Figures in € millions

	6M		Q2	
	2022/2023	2023/2024	2022/2023	2023/2024
<b>Net sales</b>	<b>1,120</b>	<b>1,092</b>	<b>590</b>	<b>548</b>
Change in inventories/other own work capitalized	73	87	17	36
<b>Total operating performance</b>	<b>1,193</b>	<b>1,179</b>	<b>606</b>	<b>584</b>
Other operating income and expenses	152	168	86	83
Cost of materials	547	520	267	257
Staff costs	391	390	185	186
<b>EBITDA<sup>1)</sup></b>	<b>104</b>	<b>101</b>	<b>68</b>	<b>59</b>
<b>Adjusted EBITDA<sup>1)</sup></b>	<b>92</b>	<b>101</b>	<b>68</b>	<b>59</b>
in % of sales	8.2	9.2	11.6	10.7
Depreciation and amortization	39	38	20	19
<b>Result of operating activities (EBIT)</b>	<b>64</b>	<b>63</b>	<b>48</b>	<b>40</b>
Financial result	-14	-18	-7	-10
<b>Net result before taxes</b>	<b>51</b>	<b>45</b>	<b>42</b>	<b>30</b>
Taxes on income	7	12	2	6
<b>Net result after taxes</b>	<b>44</b>	<b>33</b>	<b>39</b>	<b>23</b>

1) Result of operating activities before interest, taxes, depreciation and amortization

**Total assets** rose slightly compared with March 31, 2023, amounting to € 2,229 million as of September 30, 2023.

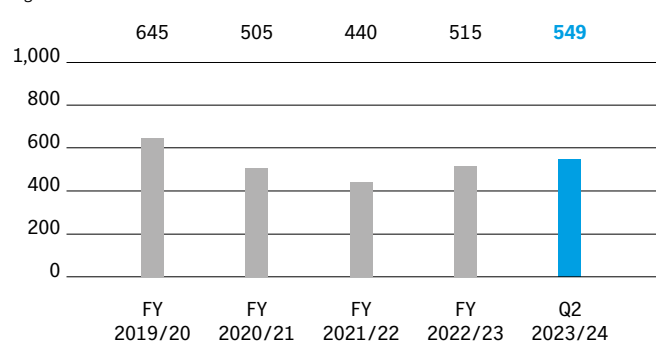
**Inventories** increased by around € 91 million to € 734 million (March 31, 2023: € 643 million) as a result of the increase in production volumes during the year. The inventory range was improved slightly compared to the previous year. Despite the absolute increase in inventories, **net working capital** increased by only around € 34 million to € 549 million (March 31, 2023: € 515 million), partly due to the positive impact of the decline in trade receivables. This also reflected a reduction in the range of receivables.

#### Assets

Figures in € millions	31-Mar-2023	30-Sep-2023
Non-current assets	917	903
Inventories	643	734
Trade receivables	290	248
Receivables from sales financing	40	38
Cash and cash equivalents	153	125
Other assets	177	182
	<b>2,221</b>	<b>2,229</b>

#### Development of net working capital<sup>1)</sup>

Figures in € millions



1) The total of inventories and trade receivables less trade payables and advance payments

Compared with the end of the previous financial year on March 31, 2023, the HEIDELBERG Group's **equity** increased to € 580 million as of September 30, 2023, due to the rise in the actuarial interest rate for domestic pensions (from 3.7 percent on March 31, 2023, to 4.2 percent on September 30, 2023) and the positive net result after taxes for the half-year. This put the equity ratio at 26 percent.

Pension provisions decreased again due to the increase in the actuarial interest rate and amounted to € 643 million (beginning of financial year: € 683 million). **Provisions** declined to € 872 million in total (March 31, 2023: € 934 million).

**Financial liabilities** increased slightly compared with the beginning of the financial year to € 113 million (March 31, 2023: € 102 million). This was considerably lower than the figure at the prior-year reporting date (September 30, 2022: € 142 million). The **net financial position** at the end of the first half-year was € 12 million (March 31, 2023: € 51 million), and so existing cash and cash equivalents and current securities exceeded the value of financial liabilities.

Since the successful refinancing process at the end of July 2023, HEIDELBERG's financing structure has mainly consisted of a syndicated credit line (around € 350 million) maturing in July 2027 and a few small loans, providing a solid foundation for the Company's further strategic development.

#### Equity and liabilities

Figures in € millions	31-Mar-2023	30-Sep-2023
Equity	514	580
Provisions	934	872
of which: pension provisions	683	643
Financial liabilities	102	113
Trade payables	225	216
Other equity and liabilities	446	448
	<b>2,221</b>	<b>2,229</b>

#### Overview of net assets

Figures in € millions	31-Mar-2023	30-Sep-2023
Net working capital	515	549
in percent of sales <sup>1)</sup>	21.2	22.8
Equity	514	580
in percent of total assets	23.1	26.0
Net financial position <sup>2)</sup>	51	12

1) Net working capital in relation to sales for the last four quarters

2) Net total of cash and cash equivalents and current securities less financial liabilities

**Cash generated from operating activities** improved by € 29 million to € –15 million in the first half of the year (previous year: € –44 million). The figure was positive in the second quarter at € 5 million (previous year: € –19 million). In addition to the increase in adjusted EBITDA, a lower increase in net working capital during the year had a particularly positive effect.

At € –13 million, the **cash outflow from investing** activities was significantly lower than in the first half of the previous year, which included an inflow of around € 32 million from

the sale of real estate in St. Gallen and of around € 20 million from the liquidation of a short-term financial investment. As a result, **free cash flow** after six months was despite the significant improvement in cash generated from operating activities stood at € –28 million, and thus below the previous-year period (€ –13 million), which included the aforementioned special items totaling around € 52 million. It almost broke even in the second quarter of 2023/2024 at € –1 million, compared with € –12 million in the previous-year quarter.

#### Statement of cash flows of the HEIDELBERG Group

Figures in € millions

	6M		Q2	
	2022/2023	2023/2024	2022/2023	2023/2024
Cash used in/generated by operating activities	– 44	– 15	– 19	5
of which: net working capital	– 70	– 33	– 61	– 12
of which: receivables from sales financing	6	3	2	0
of which: other operating changes	20	15	40	16
Cash generated by/used in investing activities	31	– 13	7	– 6
Free cash flow	– 13	– 28	– 12	– 1
in percent of sales	– 1.2	– 2.6	– 2.0	– 0.2

## Segment report

In the **Print Solutions** segment, incoming orders after six months were noticeably lower than in the strong previous year, which benefited from catch-up effects. Sales also failed to match the previous year's level.

By contrast, the segment's adjusted result of operating activities before interest, taxes, depreciation and amortization

(EBITDA) increased to € 60 million at the end of the first half-year (adjusted figure for first half of previous year: € 46 million) and amounted to € 29 million in the second quarter of the current financial year (Q2 2022/2023 adjusted figure: € 33 million).

The Print Solutions segment had a total of 5,269 employees as of September 30, 2023.

### Print Solutions

Figures in € millions

	6M		Q2	
	2022/2023	2023/2024	2022/2023	2023/2024
Incoming orders	682	563	334	286
Sales	566	533	293	258
Order backlog	533	384	533	384
EBITDA <sup>1)</sup>	53	60	33	29
Adjusted EBITDA <sup>1)</sup>	46	60	33	29
Employees <sup>2)</sup>	5,271	5,269	5,271	5,269

1) Result of operating activities before interest, taxes, depreciation and amortization

2) At end of quarter (excluding trainees)

In the **Packaging Solutions** segment, incoming orders increased significantly compared to the same period of the previous year, rising by around 16 percent at the end of the first half-year and by around 8 percent in the second quarter. Sales were up slightly at the end of the first half-year, but in the second quarter they did not quite match the level of the previous-year quarter. At € 50 million, the segment's adjusted EBITDA at the end of the first half-year was on a par with the previous year; at € 34 million, it was slightly

lower in the second quarter than in the previous-year period (€ 38 million). While product margins were comparable with the Print Solution segment, EBITDA in the first half of the year was impacted by higher research and development and sales and marketing expenses.

The Packaging Solutions segment had a total of 4,128 employees as of September 30, 2023.

### Packaging Solutions

Figures in € millions

	6M		Q2	
	2022/2023	2023/2024	2022/2023	2023/2024
Incoming orders	531	615	281	304
Sales	538	553	291	286
Order backlog	461	494	461	494
EBITDA <sup>1)</sup>	55	50	38	34
Adjusted EBITDA <sup>1)</sup>	50	50	38	34
Employees <sup>2)</sup>	4,137	4,128	4,137	4,128

1) Result of operating activities before interest, taxes, depreciation and amortization

2) At end of quarter (excluding trainees)

The **Technology Solutions** segment recorded significant declines both in incoming orders and sales. EBITDA fell accordingly to € -10 million in the first half of the year and to € -4 million in the second quarter.

The Technology Solutions segment had a total of 142 employees as of September 30, 2023.

### Technology Solutions

Figures in € millions		6M		Q2	
	2022/2023	2023/2024	2022/2023	2023/2024	
Incoming orders	16	6	6	3	
Sales	16	6	6	3	
Order backlog	25	8	25	8	
EBITDA <sup>1)</sup>	-4	-10	-3	-4	
Adjusted EBITDA <sup>1)</sup>	-4	-10	-3	-4	
Employees <sup>2)</sup>	139	142	139	142	

1) Result of operating activities before interest, taxes, depreciation and amortization

2) At end of quarter (excluding trainees)

## Report on the regions

In the **EMEA** region (Europe, Middle East and Africa), incoming orders in the second quarter of 2023/2024 increased noticeably compared to the first quarter, but at the half-year point were still around 7 percent below the figure for the same period of the previous year. Within the region, it was the larger markets in particular that reported a decline in incoming orders, whereas many of the smaller markets recorded increases. In terms of sales, France and the United Kingdom in particular contributed to the approximately 4 percent year-on-year increase.

Incoming orders in the **Asia/Pacific** region lost momentum in the second quarter, but thanks to a very strong first quarter the region was 5 percent above the figure for the previous-year period at the end of the first half-year. The Print China trade show had a particularly positive impact in this respect. Japan increased its incoming orders by around 25 percent year-on-year after some sluggish preceding quarters. Sales for the region were on a par with the previous year at the end of the first half-year. In the second quarter, they were down on the previous year, which benefited from catch-up effects in the Chinese market following the lifting of pandemic-related restrictions.

Incoming orders in the **Eastern Europe** region were up significantly year-on-year, increasing by around 20 percent in both the first half and the second quarter. In terms of sales, however, weak incoming orders in the previous quarters had a negative impact, with the region falling short of the previous year's figures by around 27 percent at the end of the first half-year and by around 29 percent in the second quarter.

The **North America** region also had a subdued second quarter. Partly as a result of currency effects, incoming orders were around 20 percent down on the strong previous-year figures at the half-year point and around 27 percent down in the second quarter. Thanks to a strong first quarter, sales were up slightly at the half-year point, but in the second quarter were around 7.5 percent below the previous year's figure.

The **South America** region recorded a significant increase in incoming orders in the first six months of the current financial year and on a quarterly basis. Sales, on the other hand, remained in decline at the end of the first half-year and in the second quarter.

### Incoming orders by region

Figures in € millions

	6M		Q2	
	2022/2023	2023/2024	2022/2023	2023/2024
EMEA	491	455	249	256
Asia/Pacific	300	315	156	123
Eastern Europe	122	146	61	73
North America	272	218	139	106
South America	44	50	17	35
<b>HEIDELBERG Group</b>	<b>1,229</b>	<b>1,184</b>	<b>622</b>	<b>594</b>

### Sales by region

Figures in € millions

	6M		Q2	
	2022/2023	2023/2024	2022/2023	2023/2024
EMEA	448	465	208	220
Asia/Pacific	273	271	160	146
Eastern Europe	140	102	86	61
North America	230	232	119	110
South America	29	22	15	11
<b>HEIDELBERG Group</b>	<b>1,120</b>	<b>1,092</b>	<b>590</b>	<b>548</b>

## Employees

At the end of the second quarter of the 2023/2024 financial year, the HEIDELBERG Group had 9,539 employees (plus 485 trainees).

### Employees by region

	31-Mar-2023	30-Sep-2023
Number of employees <sup>1)</sup>		
EMEA	6,871	6,895
Asia/Pacific	1,620	1,584
Eastern Europe	355	352
North America	610	614
South America	91	94
<b>HEIDELBERG Group</b>	<b>9,547</b>	<b>9,539</b>

1) Excluding trainees

## Risk and opportunity report

As of September 30, 2023, there were no fundamental changes in the assessment of the risks and opportunities of the HEIDELBERG Group compared to the presentation in the 2022/2023 Management Report.

### Future prospects

Taking into account the expectations and assumptions published and presented in the 2022/2023 Management Report on pages 71 and 72, the Company continues to expect sales for the 2023/2024 financial year to be in line with the previous year's figure (previous year: € 2,435 million). The adjusted EBITDA margin is also expected to be similar to the previous year's figure (7.2 percent).





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# **Interim consolidated financial statements of Heidelberger Druckmaschinen Aktiengesellschaft**

**for the period April 1, 2023 to September 30, 2023**

<b>18</b>	<b>Interim consolidated income statement – April 1, 2023 to September 30, 2023</b>
<b>19</b>	<b>Interim consolidated statement of comprehensive income – April 1, 2023 to September 30, 2023</b>
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## Interim consolidated income statement – April 1, 2023 to September 30, 2023

Figures in € millions	Note	1-Apr-2022 to 30-Sep-2022	1-Apr-2023 to 30-Sep-2023
Net sales	3	1,120	1,092
Change in inventories		61	73
Other own work capitalized		13	14
<b>Total operating performance</b>		<b>1,193</b>	<b>1,179</b>
Other operating income	4	42	22
Cost of materials		547	520
Staff costs	5	391	390
Depreciation and amortization		39	38
Other operating expenses	6	193	190
<b>Result of operating activities</b>		<b>64</b>	<b>63</b>
Financial income	7	1	3
Financial expenses	8	15	21
<b>Financial result</b>		<b>-14</b>	<b>-18</b>
<b>Net result before taxes</b>		<b>51</b>	<b>45</b>
Taxes on income		7	12
<b>Net result after taxes</b>		<b>44</b>	<b>33</b>
<b>Basic earnings per share according to IAS 33 (in € per share)</b>	9	<b>0.14</b>	<b>0.11</b>
<b>Diluted earnings per share according to IAS 33 (in € per share)</b>	9	<b>0.14</b>	<b>0.11</b>

## Interim consolidated statement of comprehensive income – April 1, 2023 to September 30, 2023

Figures in € millions	1-Apr-2022 to 30-Sep-2022	1-Apr-2023 to 30-Sep-2023
<b>Net result after taxes</b>	<b>44</b>	<b>33</b>
<b>Other comprehensive income not reclassified to the income statement</b>		
Remeasurement of defined benefit pension plans and similar obligations	167	37
Deferred income taxes	-1	0
	<b>166</b>	<b>37</b>
<b>Other comprehensive income which may subsequently be reclassified to the income statement</b>		
Currency translation	12	-2
Available-for-sale financial assets	0	0
Cash flow hedges	-2	-1
Deferred income taxes	0	0
	<b>10</b>	<b>-3</b>
<b>Total other comprehensive income</b>	<b>175</b>	<b>34</b>
<b>Total comprehensive income</b>	<b>219</b>	<b>67</b>

## Interim consolidated income statement – July 1, 2023 to September 30, 2023

Figures in € millions	1-Jul-2022 to 30-Sep-2022	1-Jul-2023 to 30-Sep-2023
Net sales	590	548
Change in inventories	9	29
Other own work capitalized	7	8
<b>Total operating performance</b>	<b>606</b>	<b>584</b>
Other operating income	13	11
Cost of materials	267	257
Staff costs	185	186
Depreciation and amortization	20	19
Other operating expenses	98	94
<b>Result of operating activities</b>	<b>48</b>	<b>40</b>
Financial income	1	2
Financial expenses	7	12
<b>Financial result</b>	<b>-7</b>	<b>-10</b>
<b>Net result before taxes</b>	<b>42</b>	<b>30</b>
Taxes on income	2	6
<b>Net result after taxes</b>	<b>39</b>	<b>23</b>
<b>Basic earnings per share according to IAS 33 (in € per share)</b>	<b>0.12</b>	<b>0.08</b>
<b>Diluted earnings per share according to IAS 33 (in € per share)</b>	<b>0.12</b>	<b>0.08</b>

## Interim consolidated statement of comprehensive income – July 1, 2023 to September 30, 2023

Figures in € millions	1-Jul-2022 to 30-Sep-2022	1-Jul-2023 to 30-Sep-2023
<b>Net result after taxes</b>	<b>39</b>	<b>31</b>
<b>Other comprehensive income not reclassified to the income statement</b>		
Remeasurement of defined benefit pension plans and similar obligations	9	37
Deferred income taxes	1	0
	<b>10</b>	<b>37</b>
<b>Other comprehensive income which may subsequently be reclassified to the income statement</b>		
Currency translation	6	- 3
Available-for-sale financial assets	0	0
Cash flow hedges	0	0
Deferred income taxes	0	0
	<b>7</b>	<b>- 4</b>
<b>Total other comprehensive income</b>	<b>15</b>	<b>32</b>
<b>Total comprehensive income</b>	<b>55</b>	<b>65</b>

## Interim consolidated statement of financial position as of September 30, 2023

### Assets

Figures in € millions	Note	31-Mar-2023	30-Sep-2023
<b>Non-current assets</b>			
Intangible assets	10	210	214
Property, plant and equipment	10	683	666
Investment property		9	8
Financial assets		15	14
Receivables from sales financing		24	22
Other receivables and other assets	12	17	19
Income tax assets		0	0
Deferred tax assets		70	69
		<b>1,028</b>	<b>1,013</b>
<b>Current assets</b>			
Inventories	11	643	734
Receivables from sales financing		16	16
Trade receivables		290	248
Other receivables and other assets	12	83	84
Income tax assets		7	8
Cash and cash equivalents	13	153	125
		<b>1,192</b>	<b>1,215</b>
<b>Assets held for sale</b>		-	<b>1</b>
<b>Total assets</b>		<b>2,221</b>	<b>2,229</b>



## Interim consolidated statement of financial position as of September 30, 2023

### Equity and liabilities

Figures in € millions	Note	31-Mar-2023	30-Sep-2023
<b>Equity</b>	14		
Issued capital		779	779
Capital reserves, retained earnings and other reserves		- 357	- 232
Net result after taxes		91	33
		<b>514</b>	<b>580</b>
<b>Non-current liabilities</b>			
Provisions for pensions and similar obligations	15	683	643
Other provisions	16	55	43
Financial liabilities	17	44	34
Contractual liabilities	18	19	25
Income tax liabilities		44	44
Other liabilities	19	9	7
Deferred tax liabilities		1	0
		<b>855</b>	<b>796</b>
<b>Current liabilities</b>			
Other provisions	16	195	186
Financial liabilities	17	58	79
Contractual liabilities	18	244	258
Trade payables		225	216
Income tax liabilities		18	11
Other liabilities	19	112	103
		<b>852</b>	<b>853</b>
<b>Total equity and liabilities</b>		<b>2,221</b>	<b>2,229</b>

## Statement of changes in consolidated equity as of September 30, 2023<sup>1)</sup>

Figures in € millions	Issued capital	Capital reserves	Retained earnings
<b>April 1, 2022</b>	<b>779</b>	<b>33</b>	<b>- 608</b>
Profit carryforward (+)	-	-	33
Total comprehensive income	-	-	166
Consolidation adjustments/other changes	-	-	- 4
<b>September 30, 2022</b>	<b>779</b>	<b>33</b>	<b>- 413</b>
<b>April 1, 2023</b>	<b>779</b>	<b>33</b>	<b>- 424</b>
Profit carryforward (+)	-	-	91
Total comprehensive income	-	-	37
Consolidation adjustments/other changes	-	-	- 1
<b>September 30, 2023</b>	<b>779</b>	<b>33</b>	<b>- 297</b>

1) For further details, please refer to note 14

Other retained earnings				Total other retained earnings	Total capital reserves, retained earnings and other retained earnings	Net result after taxes	Total
Revaluation of land	Currency translation	Fair value of other financial assets	Fair value of cash flow hedges				
120	-114	0	0	5	-570	33	242
-	-	-	-	-	33	-33	-
-	12	0	-2	9	175	44	219
-	-	-	-	-	-4	-	-4
120	-103	0	-3	14	-366	44	457
160	-128	0	1	33	-357	91	514
-	-	-	-	-	91	-91	-
-	-2	0	-1	-3	34	33	67
-	-	-	-	-	-1	-	-1
160	-130	0	0	31	-232	33	580

## Interim consolidated statement of cash flows – April 1, 2023 to September 30, 2023

Figures in € millions	1-Apr-2022 to 30-Sep-2022	1-Apr-2023 to 30-Sep-2023
<b>Net result after taxes</b>	<b>44</b>	<b>33</b>
Depreciation, amortization, write-downs and write-ups <sup>1)</sup>	39	39
Change in pension provisions	-6	-2
Change in deferred tax assets/deferred tax liabilities	-4	1
Result from disposals	-12	-1
Change in inventories	-95	-93
Change in trade receivables/payables	8	35
Change in advance payments	17	24
Change in sales financing	6	3
Change in other provisions	-28	-22
Change in other items of the statement of financial position	-13	-33
<b>Cash used in operating activities</b>	<b>-44</b>	<b>-15</b>
Intangible assets/property, plant and equipment/investment property		
Investments	-25	-25
Income from disposals	36	8
Financial assets/company acquisitions		
Investments	0	0
Income from disposals	0	0
<b>Cash generated by/used in investing activities before cash investment</b>	<b>11</b>	<b>-17</b>
Cash investments	20	4
<b>Cash generated by/used in investing activities</b>	<b>31</b>	<b>-13</b>
Borrowing of financial liabilities	40	54
Repayment of financial liabilities	-55	-53
<b>Cash used in/generated by financing activities</b>	<b>-15</b>	<b>1</b>
<b>Net change in cash and cash equivalents</b>	<b>-27</b>	<b>-27</b>
<b>Cash and cash equivalents at the beginning of the reporting period</b>	<b>146</b>	<b>153</b>
Currency adjustments	2	-1
Net change in cash and cash equivalents	-27	-27
<b>Cash and cash equivalents at the end of the reporting period</b>	<b>120</b>	<b>125</b>
Cash used in operating activities	-44	-15
Cash generated by/used in investing activities	31	-13
<b>Free cash flow</b>	<b>-13</b>	<b>-28</b>

1) Relates to intangible assets, property, plant and equipment, investment property and financial assets

## Notes

### 1. Accounting policies

The interim consolidated financial statements as of September 30, 2023 are consistent with and were prepared in line with the regulations of IAS 34 (Interim Financial Reporting). They should be read in conjunction with the consolidated financial statements as of March 31, 2023, which were prepared in line with the International Financial Reporting Standards (IFRS) as endorsed in the EU.

The interim consolidated financial statements were prepared using the same accounting policies as the consolidated

financial statements for the 2022/2023 financial year. In accordance with the regulations of IAS 34, a condensed scope of reporting was chosen as against the consolidated financial statements as of March 31, 2023. All amounts are stated in millions of euros. In individual cases, rounding may result in discrepancies concerning the totals.

The International Accounting Standards Board (IASB) and the IFRS Interpretations Committee (IFRS IC) have approved the following changes to existing standards, which are to be applied for the first time in financial year 2023/2024.

Standards	Publication by the IASB/IFRS IC	Date of adoption <sup>1)</sup>	Published in Official Journal of the EU	Effects
<b>Amendments to standards</b>				
Amendments to IAS 1: Classification of Liabilities as Current or Non-Current	23-Jan-2020 and 15-Jul-2020	1-Jan-2023	Pending	No material effects
Amendments to IAS 1 and IFRS Practice Statement 2: Disclosure of Accounting Policies	12-Feb-2021	1-Jan-2023	3-Mar-2022	None
Amendments to IAS 8: Definitions of Accounting Estimates	12-Feb-2021	1-Jan-2023	3-Mar-2022	None
Amendments to IAS 12: Deferred Tax Related to Assets and Liabilities Arising from a Single Transaction	17-May-2021	1-Jan-2023	12-Aug-2022	No material effects
Amendments to IAS 12: Income Taxes: International Tax Reform – Pillar Two Model Rules	23-May-2023	1-Jan-2023	Pending	No material effects
<b>New Standards</b>				
IFRS 17: Insurance Contracts	18-May-2017 and 25-Jun-2020	1-Jan-2023	23-Nov-2021	No material effects
Initial Application of IFRS 17 and IFRS 9: Comparative Information (Amendment to IFRS 17)	9-Dec-2021	1-Jan-2023	9-Sep-2022	No material effects

1) For financial years beginning on or after this date

Traditionally, HEIDELBERG generates more sales in the second half of the financial year than in the first. Income that is generated due to seasonal reasons, economic reasons, or only occasionally within the financial year is not brought forward or deferred in the interim consolidated financial statements. Expenses that are incurred irregularly during the financial year are deferred in cases in which they would also be deferred at the end of the financial year.

This interim consolidated financial report has neither been audited in accordance with section 317 of the German Commercial Code (HGB) nor reviewed by the auditors.

### 2. Scope of consolidation

The interim consolidated financial statements of Heidelberg Druckmaschinen Aktiengesellschaft include a total of 61 (March 31, 2023: 62) domestic and foreign companies in which Heidelberger Druckmaschinen Aktiengesellschaft has a controlling influence as defined by IFRS 10. Of these, 47 (March 31, 2023: 48) are located outside Germany. Subsidiaries that are of minor importance are not included.

Europe Graphic Machinery Far East Ltd., Hong Kong, China, was liquidated effective August 9, 2023.

### 3. Net sales

Net sales of € 1,091 million (April 1, 2022 to September 30, 2022: € 1,120 million) comprise net sales from contracts with customers of € 1,084 million (April 1, 2022 to September 30, 2022: € 1,112 million) and other net sales of € 8 million (April 1, 2022 to September 30, 2022: € 8 million).

The breakdown of net sales by segment and by region is shown in note 22.

### 4. Other operating income

	1-Apr-2022 to 30-Sep-2022	1-Apr-2023 to 30-Sep-2023
Reversal of other provisions and accruals	10	7
Recoveries on loans and other assets previously written down	1	2
Hedging/exchange rate gains	7	2
Income from operating facilities	1	1
Income from disposals of intangible assets, property, plant and equipment and investment property	13	1
Other income	9	9
	<b>42</b>	<b>22</b>

Income from hedging/exchange rate gains is offset by expenses for hedging/exchange rate losses reported under other operating expenses (see note 6).

### 5. Staff costs

	1-Apr-2022 to 30-Sep-2022	1-Apr-2023 to 30-Sep-2023
Wages and salaries	323	321
Cost of/income from pension scheme	8	8
Other social security contributions and expenses	60	61
	<b>391</b>	<b>390</b>

### 6. Other operating expenses

	1-Apr-2022 to 30-Sep-2022	1-Apr-2023 to 30-Sep-2023
Other deliveries and services not included in the cost of materials	72	75
Special direct selling expenses including freight charges	43	34
Travel expenses	15	18
Rent and leases	6	8
Insurance expense	7	7
Hedging/exchange rate losses	8	5
Bad debt allowances and impairment on other assets under IFRS 9	4	3
Costs of car fleet (excluding leases)	2	2
Additions to provisions and accruals relating to several types of expense	4	1
Other overheads	32	36
	<b>193</b>	<b>190</b>

The expenses for hedging/exchange rate losses are offset by income from hedging/exchange rate gains reported under other operating income (see note 4).

### 7. Financial income

	1-Apr-2022 to 30-Sep-2022	1-Apr-2023 to 30-Sep-2023
Interest and similar income	1	3
Income from financial assets/loans/securities	0	0
	<b>1</b>	<b>3</b>

## 8. Financial expenses

	1-Apr-2022 to 30-Sep-2022	1-Apr-2023 to 30-Sep-2023
Interest and similar expenses	14	20
Expenses for financial assets/loans/ securities	1	2
	<b>15</b>	<b>21</b>

## 9. Earnings per share

Earnings per share are calculated by dividing the net result after taxes attributable to shareholders by the weighted number of shares outstanding in the period. The weighted number of shares outstanding was 304,336,334 in the period under review (April 1, 2022 to September 30, 2022: 304,336,334). The weighted number of shares outstanding was influenced by the holdings of treasury shares. The Company held 142,919 (March 31, 2023: 142,919) treasury shares as of September 30, 2023.

## 10. Intangible assets, property, plant and equipment

In the period from April 1, 2023 to September 30, 2023, there were additions to intangible assets of € 10 million (April 1, 2022 to September 30, 2022: € 11 million) and to property, plant and equipment of € 25 million (April 1, 2022 to September 30, 2022: € 29 million). In the same period, the carrying amount of disposals from intangible assets was € 0 million (April 1, 2022 to September 30, 2022: € 0 million) and € 8 million (April 1, 2022 to September 30, 2022: € 4 million) for property, plant and equipment.

## 11. Inventories

Inventories include raw materials and supplies totaling € 151 million (March 31, 2023: € 145 million), work and services in progress of € 287 million (March 31, 2023: € 257 million), finished goods and goods for resale of € 283 million (March 31, 2023: € 230 million) and advance payments of € 12 million (March 31, 2023: € 11 million).

## 12. Other receivables and other assets

Other receivables and other assets include receivables from derivative financial instruments of € 2 million (March 31, 2023: € 3 million) and prepaid expenses of € 20 million (March 31, 2023: € 10 million).

## 13. Cash and cash equivalents

Restrictions on disposal of cash and cash equivalents due to foreign exchange restrictions amount to € 65 million (March 31, 2023: € 43 million).

## 14. Equity

As was the case as of March 31, 2023, the Company still held 142,919 treasury shares as of September 30, 2023. The re-purchased shares can in particular be utilized to reduce the capital of Heidelberger Druckmaschinen Aktiengesellschaft or for employee share participation programs and other forms of share distribution to the employees of the Company or a subsidiary or be offered for purchase to individuals who are or were employed by Heidelberger Druckmaschinen Aktiengesellschaft or one of its associates.

Please see note 25 to the consolidated financial statements as of March 31, 2023 for information on the contingent capital and the authorized capital as of March 31, 2023.

There have been material changes since March 31, 2023 as a result of the resolutions of the Annual General Meeting on July 26, 2023.

On this date, the Annual General Meeting authorized the Management Board, with the approval of the Supervisory Board, to issue warrants, convertible bonds and/or participating bonds as well as profit-sharing rights including combinations of the above instruments (collectively referred to as “bonds”) up to a total nominal amount of € 200,000,000, dated or undated, on one or several occasions by July 24, 2024, and to grant or impose on the bearers or creditors of the bonds option or conversion rights or conversion obligations to up to 30,447,925 bearer shares of the Company with a pro rata amount of share capital of up to € 77,946,688 in total, in accordance with the further conditions of the bonds.

The bonds may also be issued against non-cash contribution.

Shareholders' preemption rights can be disappplied in accordance with the further conditions of this authorization.

For this purpose, the share capital of Heidelberger Druckmaschinen Aktiengesellschaft was contingently increased by up to € 77,946,688 (Contingent Capital 2023) by issuing up to 30,447,925 new bearer shares. Details of Contingent Capital 2023 can be found in Article 3 (3) of the Articles of Association.



In addition, the Annual General Meeting on July 26, 2023 resolved to cancel Contingent Capital 2019.

The resolutions became effective on entry of the amendment of the Articles of Association in the commercial register of the Mannheim Local Court on August 23, 2023.

In accordance with the resolution of the Annual General Meeting on July 26, 2023 the Management Board was authorized, with the approval of the Supervisory Board, to increase the share capital of the Company by up to € 155,893,376.00 on one or more occasions by issuing up to 60,895,850 new shares against cash or non-cash contributions by July 25, 2028 (Authorized Capital 2023).

Shareholders' preemption rights can be disapplied in accordance with the further conditions of this authorization.

The Management Board was authorized, with the approval of the Supervisory Board, to determine the further content of share rights and the conditions for issuing shares.

In addition, the Annual General Meeting on July 26, 2023 canceled the authorization of the Management Board resolved on July 25, 2019 to increase the share capital of the Company, with the approval of the Supervisory Board, by up to € 185,609,612.80 in total on one or more occasions by issuing new shares against cash or non-cash contributions by July 24, 2024 (Authorized Capital 2019), effective from the date Authorized Capital 2023 is registered, provided that it has not been utilized by this date.

The authorization became effective on entry of the amendment of the Articles of Association in the commercial register of the Mannheim Local Court on August 23, 2023. Details of Authorized Capital 2023 can be found in Article 3 (4) of the Articles of Association.

## **15. Provisions for pensions and similar obligations**

A discount rate of 4.2 percent was used to calculate the remeasurement of net liabilities (assets) from defined benefit pension plans for German companies as of September 30, 2023 (March 31, 2023: 3.7 percent).

Assuming a domestic discount rate of 3.7 percent, the present value of the pension entitlements of employees would have been increased by € 38 million.

## **16. Other provisions**

Other provisions include staff obligations of € 64 million (March 31, 2023: € 83 million), sales obligations of € 74 million (March 31, 2023: € 77 million) and miscellaneous other provisions of € 91 million (March 31, 2023: € 91 million). At € 49 million (March 31, 2023: € 55 million), the latter predominantly include provisions for our portfolio and cost efficiency measures.

## 17. Financial liabilities

	31-Mar-2023			30-Sep-2023		
	Current	Non-current	Total	Current	Non-current	Total
Amounts due to banks	34	9	43	53	2	55
Lease liabilities	19	34	53	21	32	53
Other	5	1	6	4	0	4
	58	44	102	78	34	112

Based on its financing structure as of September 30, 2023 with a maturity profile until 2027, HEIDELBERG has a stable financing basis. The HEIDELBERG Group was able to meet its financial obligations at all times in the reporting period.

## 18. Contract liabilities

Contract liabilities essentially comprise advance payments on orders and prepayments for future maintenance and services and amounted to € 283 million (March 31, 2023: € 263 million).

## 19. Other liabilities

Other liabilities include staff-related accruals of € 51 million (March 31, 2023: € 52 million), liabilities from derivative financial instruments of € 2 million (March 31, 2023: € 1 million) and deferred income of € 11 million (March 31, 2023: € 12 million).

## 20. Additional disclosures on financial instruments

Financial assets and financial liabilities are allocated to the three levels of the fair value hierarchy as set out in IFRS 13 depending on the availability of observable market data.

The individual levels are defined as follows:

- Level 1: Financial instruments traded on active markets whose quoted prices can be used to measure fair value without adjustment.
- Level 2: Measurement on the basis of measurement procedures whose inputs are derived from observable market data, either directly or indirectly.
- Level 3: Measurement on the basis of measurement procedures whose inputs are not derived from observable market data.

The HEIDELBERG Group is exposed to market price risks in the form of interest rate and exchange rate fluctuations. In general, derivative financial instruments are used to limit these risks. Their fair values correspond to changes in value arising from a notional revaluation taking into account the market parameters applicable at the end of the reporting period. The fair values are calculated using standardized measurement procedures (discounted cash flow and option pricing models). This corresponds to level 2 of the fair value hierarchy set out in IFRS 13, as only input data observable on the market, such as exchange rates, exchange rate volatilities and interest rates, is used.

Securities are classified as financial assets at fair value through other comprehensive income and recognized at fair value. This classification was chosen in accordance with the strategic orientation of these financial investments. The underlying quoted prices for the measurement of the vast majority of securities correspond to level 1 of the fair value hierarchy set out in IFRS 13, as only quoted prices observed on active markets are used in measurement. If the fair value of securities cannot be reliably determined, they are carried at cost.

Cash and cash equivalents of Heidelberg Pension-Trust e. V. measured at fair value though profit and loss are allocated to the second level of the fair value hierarchy according to IFRS 13 and include shares in a cash market fund. Their valuation is derived from observable market data, as the shares are not traded on an active market.

The financial assets and financial liabilities recognized at fair value were assigned to the IFRS 13 fair value hierarchy as follows:

	31-Mar-2023				30-Sep-2023			
	Level 1	Level 2	Level 3	Total	Level 1	Level 2	Level 3	Total
Securities	3	0	-	3	3	0	-	3
Cash and cash equivalents of Heidelberg Pension-Trust e.V.	-	15	-	15	-	15	-	15
Derivative financial assets	-	3	-	3	-	2	-	2
<b>Financial assets carried at fair value</b>	<b>3</b>	<b>18</b>	<b>-</b>	<b>21</b>	<b>3</b>	<b>17</b>	<b>-</b>	<b>20</b>
Derivative financial liabilities	-	1	-	1	-	2	-	2
<b>Financial liabilities carried at fair value</b>	<b>-</b>	<b>1</b>	<b>-</b>	<b>1</b>	<b>-</b>	<b>2</b>	<b>-</b>	<b>2</b>

The fair value of receivables from sales financing essentially corresponds to the reported carrying amount. This fair value is based on expected cash flows and interest rates with matching maturities taking into account the customer-specific credit rating.

The carrying amount of trade receivables, other financial receivables reported in other receivables and other assets, and cash and cash equivalents is generally assumed as an appropriate estimate of the fair value.

As of September 30, 2023, HEIDELBERG's financing portfolio consisted of a promotional loan and a revolving credit facility with a banking syndicate, which was restructured at the end of July 2023. The syndicated credit line was expanded from around € 246 million to € 350 million, with a term until July 2027. At the same time, most of the loans and promotional loans still in existence as of March 31, 2023 were repaid or redeemed.

The fair value of the amortizing loan provided by the Italian State Guarantee Fund for Small and Medium-sized Enterprises issued in August 2020 is € 4 million (March 31, 2023: € 4 million) as compared to the carrying amount of € 3 million (March 31, 2023: € 4 million).

The fair value of this financial liability reported under financial liabilities was calculated on the basis of the discounted cash flow method using market interest rates and is assigned to level 2 of the IFRS 13 hierarchy.

The carrying amount of other financial liabilities, trade payables and other liabilities is generally assumed as an appropriate estimate of the fair value.

## 21. Contingent liabilities and other financial liabilities

The contingent liabilities for warranties and guarantees amount to € 4 million as of September 30, 2023 (March 31, 2023: € 4 million).

The other financial liabilities of € 56 million (March 31, 2023: € 48 million) relate to investments and other purchase commitments.

## 22. Group segment reporting

Segment reporting is based on the management approach.

The HEIDELBERG Group's structure is broken down in line with the internal organizational and reporting structure into the segments Print Solutions, Packaging Solutions and

Technology Solutions. Print Solutions comprises the client categories Digital, Commercial, Industrial and Print Other. The client categories Folding Carton, Label and Packaging Other together form the Packaging Solutions client segment. Zaikio, E-Mobility, Printed Electronics and Technology Other are bundled in the Technology Solutions segment. Further information on the business activities, products and services of the individual segments can be found in note 8 of the consolidated financial statements as of March 31, 2023 and in the chapters "Management and control" and "Segments and business units" in the combined management report as of March 31, 2023.

Segment information April 1, 2023 to September 30, 2023:

	Print Solutions		Packaging Solutions		Technology Solutions		HEIDELBERG Group	
	1-Apr-2022 to 30-Sep-2022	1-Apr-2023 to 30-Sep-2023	1-Apr-2022 to 30-Sep-2022	1-Apr-2023 to 30-Sep-2023	1-Apr-2022 to 30-Sep-2022	1-Apr-2023 to 30-Sep-2023	1-Apr-2022 to 30-Sep-2022	1-Apr-2023 to 30-Sep-2023
External sales	566	533	538	553	16	6	1,120	1,092
EBITDA <sup>1)</sup> (segment result)	53	60	55	50	-4	-10	104	101

1) Result of operating activities before interest, taxes, depreciation and amortization

The segment result is reconciled to the net result before taxes as follows:

	1-Apr-2022 to 30-Sep-2022	1-Apr-2023 to 30-Sep-2023
EBITDA (segment result)	104	101
Depreciation and amortization	39	38
<b>Result of operating activities</b>	<b>64</b>	<b>63</b>
Financial income	1	3
Financial expenses	15	21
<b>Financial result</b>	<b>-14</b>	<b>-18</b>
<b>Net result before taxes</b>	<b>51</b>	<b>45</b>

Net sales by region according to domicile of the customer were as follows:

	Print Solutions		Packaging Solutions		Technology Solutions		HEIDELBERG Group	
	1-Apr-2022 to 30-Sep-2022	1-Apr-2023 to 30-Sep-2023	1-Apr-2022 to 30-Sep-2022	1-Apr-2023 to 30-Sep-2023	1-Apr-2022 to 30-Sep-2022	1-Apr-2023 to 30-Sep-2023	1-Apr-2022 to 30-Sep-2022	1-Apr-2023 to 30-Sep-2023
<b>Europe, Middle East and Africa</b>								
Germany	85	84	49	58	16	5	149	147
Other Europe, Middle East and Africa region	168	170	130	147	0	0	299	318
	<b>253</b>	<b>254</b>	<b>179</b>	<b>205</b>	<b>16</b>	<b>5</b>	<b>448</b>	<b>465</b>
<b>Asia/Pacific</b>								
China	49	42	104	112	-	-	153	154
Other Asia/Pacific region	55	57	64	60	-	-	120	118
	<b>104</b>	<b>99</b>	<b>168</b>	<b>172</b>	<b>-</b>	<b>-</b>	<b>273</b>	<b>271</b>
<b>Eastern Europe</b>	<b>73</b>	<b>53</b>	<b>67</b>	<b>48</b>	<b>-</b>	<b>0</b>	<b>140</b>	<b>102</b>
<b>North America</b>								
USA	86	82	94	85	-	-	180	167
Other North America region	30	34	20	30	-	-	50	65
	<b>116</b>	<b>116</b>	<b>114</b>	<b>115</b>	<b>-</b>	<b>-</b>	<b>230</b>	<b>232</b>
<b>South America</b>	<b>20</b>	<b>10</b>	<b>10</b>	<b>13</b>	<b>-</b>	<b>-</b>	<b>29</b>	<b>22</b>
	<b>566</b>	<b>533</b>	<b>538</b>	<b>553</b>	<b>16</b>	<b>-</b>	<b>1,120</b>	<b>1,092</b>

### 23. Supervisory Board / Management Board

The composition of the Supervisory Board and the Management Board as of March 31, 2023 is presented on pages 163 to 165 of the consolidated financial statements as of March 31, 2023.

There were the following changes in the Supervisory Board in the first half of the financial year 2023/2024:

The term of office of the member of the Supervisory Board elected by the Annual General Meeting, Ferdinand Rüesch, ended after the Annual General Meeting on July 26, 2023.

In accordance with a resolution of the Annual General Meeting on July 26, 2023, Ferdinand Rüesch was re-elected to the Supervisory Board as a shareholder representative effective from the end of the Annual General Meeting on July 26, 2023. The term of office of Ferdinand Rüesch ends at the end of the Annual General Meeting that adopts a resolution on official approval of the Supervisory Board's activities for financial year 2026/2027.

## 24. Related party transactions

As described in note 42 to the consolidated financial statements as of March 31, 2023, there are business relationships between numerous companies and Heidelberger Druckmaschinen Aktiengesellschaft and its subsidiaries in the course of ordinary business. This also includes joint ventures, which are regarded as related companies of the HEIDELBERG Group.

In the reporting period, transactions were performed with related parties that resulted in liabilities of € 4 million (March 31, 2023: € 3 million), receivables of € 2 million (March 31, 2023: € 1 million), expenses of € 3 million (April 1, 2022 to September 30, 2022: € 2 million) and income of € 3 million (April 1, 2022 to September 30, 2022: € 3 million), which primarily includes net sales. All transactions were again conducted as at arm's length and did not differ from relationships with other companies.

In the reporting period, there were trading relationships with companies controlled by a member of the Supervisory Board that resulted in liabilities of € 5 million (March 31, 2023: € 4 million), receivables of € 1 million (March 31, 2023: € 0 million), expenses of € 18 million (April 1, 2022 to September 30, 2022: € 18 million) and net sales of € 1 million (April 1, 2022 to September 30, 2022: € 0 million).

Members of the Supervisory Board who are also employed by a company of the HEIDELBERG Group received work-based customary market remuneration in the period under review.

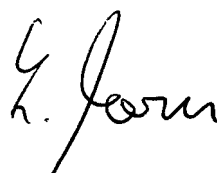
## 25. Significant events after the end of the reporting period

There were no significant events after the end of the reporting period.

Heidelberg, November 8, 2023

### Heidelberger Druckmaschinen Aktiengesellschaft

The Management Board



Dr. Ludwin Monz



Tania von der Goltz

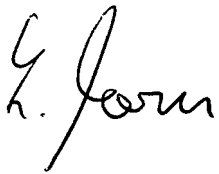
## Responsibility statement

To the best of our knowledge, and in accordance with the applicable reporting principles for interim reporting, the consolidated interim financial statements give a true and fair view of the net assets, financial position and results of operations of the Group, and the interim Group management report includes a fair review of the development and performance of the business and the position of the Group, together with a description of the principal opportunities and risks associated with the expected development of the Group over the remaining months of the current financial year.

Heidelberg, November 8, 2023

### Heidelberger Druckmaschinen Aktiengesellschaft

The Management Board



Dr. Ludwin Monz



Tania von der Goltz

# Financial calendar 2023/2024

## November 8, 2023

Publication of Half-Year Figures 2023/2024

## Februar 7, 2024

Publication of Third Quarter Figures 2023/2024

## Juni 11, 2024

Press Conference, Annual Analysts' and Investors' Conference

## Juli 25, 2024

Annual General Meeting

Subject to change

This report was published on November 8, 2023.

### Important note

This interim financial report contains forward-looking statements based on assumptions and estimates by the management of Heidelberger Druckmaschinen Aktiengesellschaft. Although the management believes that these assumptions and estimates are realistic, actual future developments and results may deviate substantially from these forward-looking statements due to various factors. These factors could, for instance, include changes in the overall economic situation, exchange rates and interest rates, as well as changes within the print media industry. Heidelberger Druckmaschinen Aktiengesellschaft provides no guarantee and assumes no liability for future development and results deviating from the assumptions and estimates made in this interim financial report. HEIDELBERG neither intends nor assumes any obligation to update the assumptions and estimates made in this interim financial report to reflect events or developments occurring after the publication of this interim report.

In individual cases, rounding may result in discrepancies concerning the totals and percentages contained in this interim statement.

This report is a non-binding English convenience translation of the German interim statement of Heidelberger Druckmaschinen Aktiengesellschaft. The Company disclaims responsibility for any misunderstanding or misinterpretation due to this translation.

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