



Preliminary Results FY 09

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HEIDELBERG

Heidelberger Druckmaschinen AG

May 5, 2009

Highlights full FY 09

- Global economic crisis leads to order decline of -20% yoy - order intake at € 2.906 bn despite drupa trade fair in May/June 2008.
- Accordingly sales down by 18% yoy at € 3.0 bn in FY 09.
- EBIT including special items for restructuring (in total € 179 million) at € -228 million leads to net loss for the year of € -249 million.
- Increase of debt during the financial year reversed – stronger cash generation in Q4 leads to net debt of € 657 million (Q3: € 729 mn; prior year € 371 mn).
- Improvement program on track with expected savings of € 350 – 380 mn in FY 10
Provision for program costs almost fully made in FY 09 with € 179 million.
- Since the start of the FY 09, the company has reduced its staffing levels by around 1,400, including temporary workers. On March 31, 2009, the Heidelberg Group had a workforce of 18,926, including staff incorporated from new consolidations.

Highlights Q4 FY 09

- Order intake -43% yoy at € 474 million due to global economic slowdown.
- Sales of € 788 million (-28% yoy) leads to order backlog of € 649 million.
- EBIT before special items again almost break-even in Q4.
- Strong cash generation in Q4 with free cash flow of € 76 million.
- Inventories reduced to € 1.034 bn compared to € 1.211 bn at Dec 31, 2008 (€ 974 million prior year).

Preliminary figures

Figures in € millions				
	FY 08	FY 09	Q4 FY 08	Q4 FY 09
Net sales	3,670	2,999	1,102	788
Special items	0	-179	0	-147
Result of operating activities incl. special items	268	-228	91	-151
Net profit/loss	142	-249	55	-130
Free cash flow	215	-201	217	76

Figures in € millions					
	FY 08	Q1 FY 09	Q2 FY 09	Q3 FY 09	FY 09
Net debt	371	585	721	729	657

Financial Calendar

Event	Date
Annual Analysts' and Investor's Conference	June 9, 2009
Annual General Meeting	July 23, 2009
Release of the figures for Q1 FY10	August 11, 2009 *
Release of the figures for Q2 FY10	November 10, 2009 **

* Changed from August 4, 2009

** Changed from November 3, 2009

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The Company's actual results could differ materially from those presented and will depend on a number of competitive and economic factors, some of which will be outside the control of the Company.